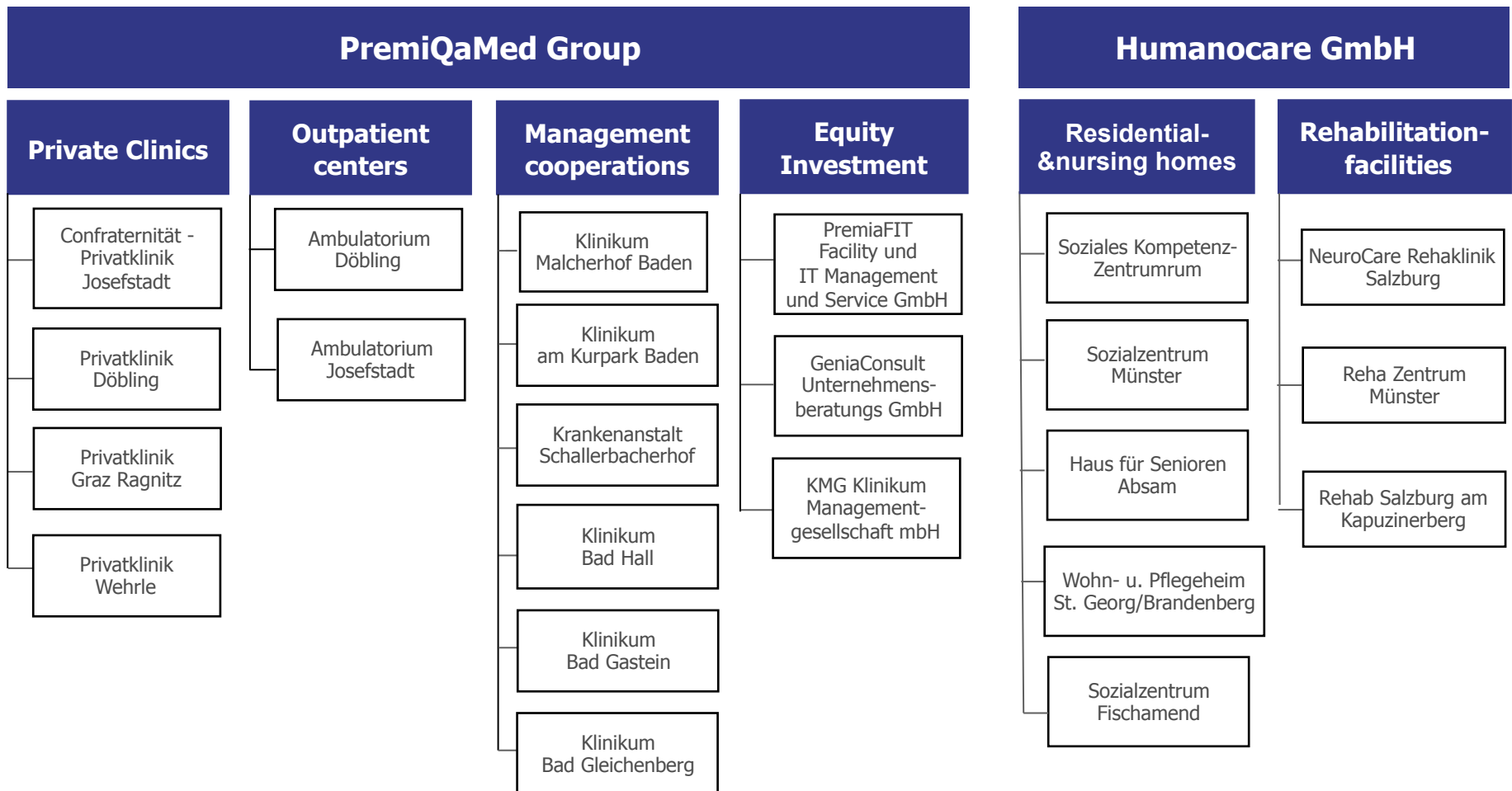




PremiQaMed Group Private Hospitals in Austria



- Founded in 1991
- CEO:
Julian M. Hadschieff
- Ownership:
100 % owned by the Austrian insurance company:
UNIQA Österreich Versicherungen AG
- Company Contact Details
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E-mail: julian.hadschieff@premiqamed.at, Web: www.premiqamed.at



- Leading Austrian private healthcare provider
- Longstanding experience in hospital management
- Profound know-how in managing hospital networks
- Increasing efficiency and effectiveness
- Integrated view of hospital management and development of health insurance products
- Combination of economic efficiency and social responsibility

Why chose PremiQaMed clinics?

- **High reputation of Austrian health care system**
- **Leading specialists as consulting doctors**
- **Effective patient management system**
 - International Desk
- **Quality strategy**
 - Medical quality
 - Service quality
 - Service design - patient satisfaction
- **Transparent costs**
- **Austria - attractive tourist destination**



**Confraternität-
Privat Clinic Josefstadt, Vienna**
96 beds
Prevention Clinic
www.pkj.at



Private Clinic Döbling, Vienna
159 beds
with connected Outpatient Clinic
www.pkd.at

Medical emphasis

- Cardiology with cardiac catheter lab
- Ophthalmology
- Neurology
- Urology
- Surgery (Abdominal, Pulmonary, Thorax, Plastic)
- Oral and Maxillofacial Surgery
- Pulmonology
- Preventive medicine
- Gynecology & obstetrics
- Fertility Center
- Abdominal surgery
- Gastroenterology & reflux disease
- Traumatology & orthopedics
- Physical medicine & rehabilitation
- Oncology
- Pediatrics



Privat Clinic Graz Ragnitz, Stmk.

144 beds

www.pkg.at



Privat Clinic Wehrle, Salzburg

78 beds

www.pkw.at

Medical emphasis

- Gynecology & obstetrics
- Traumatology & orthopedics
- Urology and andrology
- Pulmonology
- Vascular medicine
- ENT
- Physical medicine & rehabilitation

- Internal medicine
- Vascular surgery and medicine
- Traumatology & orthopedics
- Cardiology with heart catheter lab
- Spine center
- Gynecology including breast center
- Ophtalmology

PremiQaMed Private Hospitals

Key Facts

2012	Private Clinic Döbling Vienna	Outpatient clinic Döbling Vienna	Private Clinic Josefstadt Vienna	Private Clinic Graz Ragnitz	Private Clinic Wehrle Salzburg
Hospital beds	159	-	96	144	78
Inpatients	12.187	-	6.900	7.107	3.671
Inpatient days	55.382	-	31.181	40.624	22.899
Outpatient services	-	68.031	5.382	2.131	-
Employees (FTE)	285	56	136	194	105
Turnover (1.000€)	59.348	10.959	33.007	31.089	16.892

Quality – more than a promise

- PremiQaMed Management: ISO 9001:2000/2008
- Döbling outpatient clinic and maternity ward
ISO 9001
- Risk Management Project (structures, processes and documentation)
- Feedback system
- Regular questioning of patients and doctors
- Best Health Austria (BHA) certification
- Patient satisfaction
- Quality Report



- **Multilevel system – everything under one roof**
 - Inpatient clinic
 - Day clinic
 - Outpatient clinic (diagnostics)
 - Doctors' center
 - Physical medicine and rehabilitation center
- **High-ranking specialists**
 - External doctors with a hospital affiliation
 - Patients chose their own doctor
 - Large pool of consulting doctors –
leading specialists from all medical fields
highly effective interdiscipline co-operation

Patient management

- Close co-operation with leading university clinics
- Interdisciplinary co-operation between leading specialists of all medical fields
- Very broad range of medical fields and surgical interventions
- Highly effective organisation of treatment process – diagnostics, interventions, after care – length of stay much lower than in public hospitals
- Medical reports are sent to patient's address after discharge, contact with referring doctor for aftercare



CONFRATERNITÄT

Privatklinik Josefstadt

ORDINATIONSZENTRUM
VORSORGEKLINIK

Eingang Glasturm
Ordinationen
Seminar

- **Private Clinic**
 - Outpatient Center
 - Day Clinic
 - Medical Competence Centers
 - Inpatient Care
- **Prevention Clinic**
 - Comprehensive modular check ups
- **Doctors' center**



Infrastructure:

- 96 beds (wards with telemetric monitoring)
- 3 operation theaters
- 2 intervention rooms
 - one for endoscopic interventions
- Recovery ward with 7 beds
- Imaging Diagnostics
 - X-ray, Ultrasound, etc.
 - Dual source CT
- Heart catheter lab
- Laboratory
- Doctors' center
- Day clinic
- Prevention clinic



- **HEAD**
 - Ophthalmology
 - Oral and maxillofacial surgery
 - Neurology
- **HEART**
 - Virtual Coronary Angiography
 - Interventional Team Confraternität (ITC)
 - Heart catheter diagnostics and interventions
 - Implantation of Pace-makers
- **UROLOGY**



- **SURGERY**

- Vessel
- Abdominal
- Thoracic
- Plastic and reconstructive

- **INTERNAL MEDICINE**

- Oncology
- Pulmonology
- Gastroenterology

- **DIAGNOSTICS**

- Imaging Diagnostics
(Multi Slice Dual Source CT, Ultrasound, X-ray, etc)
- Endoscopy



Apart from indicated main medical fields cases of any other medical discipline can be treated in our clinic.



Vienna International Health Center



www.pkd.at

Vienna International Health Center



- Leading private hospital in Austria
- Unique combination
 - Largest private hospital
 - Biggest multipurpose outpatient clinic with advanced technology (2 MRI, CT, nuclear medicine ...).
- Patients are treated by the doctors of their choice
- Doctor's center
- Day clinic



Medical Infrastructure



- 159 beds for inpatient treatment (5 wards)
- 4 well equipped operating theaters
- Post-operative ward (IMCU)
- Maternity ward
- Physical therapy department with gym and pool



- Affiliated outpatient clinic
 - Laboratory
 - Imaging diagnostics (including Interventional Radiology, CT, MRI, Ultrasound, Nuclear Medicine, Isotope Diagnostics, ...)
 - EEG Lab
 - Internal Medicine
 - Obstetrics/Gynecology
 - Surgery
 - Endoscopy
 - Department of congenital heart diseases
 - Pediatrics





Medical Emphasis



Women:

- Obstetrics and gynecology
- Fertility treatment (IVF)

Abdominal:

- Abdominal surgery
- Gastroenterology

Locomotor system:

- Traumatology
- Orthopedic Surgery
- Physical Medicine and
rehabilitation

Internal Medicine:

- esp. Oncology

Other disciplines: neurology, vascular surgery and dermatology.

Apart from indicated main medical fields cases of any other medical discipline can be treated in our clinic.

Centers of Excellence - Women's Best Health



- Fertility Center Döbling
- Prenatal diagnosis center
- Obstetric department
- Outpatient clinic gynecology
- Gynecologic surgery
- Physiotherapy for women
- Breast health center
- Dysplasia center
- Health prevention for women
- Menopause
- Institute for iron deficiency



Hotel Comfort



- Comfort
- Single rooms and two bed rooms, 2 suites
- Garden
- Cafeteria
- Restaurant



Private clinic „Döbling“:

950 international patients, of which:

690 private paying patients

290 insured with global health insurance companies
(e.g. expatriates)

Döbling outpatient clinic:

2.160 international private patients

Private clinic „Josefstadt“:

1.290 international private patients, of which

1.066 private paying patients, 224 insured with global health
insurance companies

International patients - service

Primary service:

Medical treatment

Secondary service:

Organisation (no waiting times)

Special products (check-up programs)

Equipment of rooms (family members, security)

Interpreter service, Cultural and religious needs

Medical offers for family members

Aftercare in home country

Tertiary service:

Culture, Sightseeing Security, Transport , Shopping

Wellness, Visa support

Accommodation for family members

Tasks of International Desk:

- Quick response to medical inquiries
- Selection of required specialists in co-operation with Medical Director
- Preparation of treatment and cost plans
- Effective organisation of diagnostics and treatment programs
- Interpreter service
- Medical and administrative documentation in English language
- Touristic services provided by preferred service partners
- Organisation of medication required by patients when they are back in their home countries

Thank you for your attention!

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