



# **PremiQaMed Group Private Hospitals in Austria**



- Founded in 1991
- CEO:  
Julian M. Hadschieff
- Ownership:  
100 % owned by the Austrian insurance company:  
UNIQA Österreich Versicherungen AG
- Company Contact Details  
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## PremiQaMed Group

### Private Clinics

Confraternität -  
Privatklinik  
Josefstadt

Privatklinik  
Döbling

Privatklinik  
Graz Ragnitz

Privatklinik  
Wehrle

### Outpatient centers

Ambulatorium  
Döbling

Ambulatorium  
Josefstadt

### Management cooperations

Klinikum  
Malcherhof Baden

Klinikum  
am Kurpark Baden

Krankenanstalt  
Schallerbacherhof

Klinikum  
Bad Hall

Klinikum  
Bad Gastein

Klinikum  
Bad Gleichenberg

### Equity Investment

PremiaFIT  
Facility und  
IT Management  
und Service GmbH

GeniaConsult  
Unternehmens-  
beratungs GmbH

KMG Klinikum  
Management-  
gesellschaft mbH

## Humanocare GmbH

### Residential- &nursing homes

Soziales Kompetenz-  
Zentrumrum

Sozialzentrum  
Münster

Haus für Senioren  
Absam

Wohn- u. Pflegeheim  
St. Georg/Brandenberg

Sozialzentrum  
Fischamend

### Rehabilitation- facilities

NeuroCare Rehaklinik  
Salzburg

Reha Zentrum  
Münster

Rehab Salzburg am  
Kapuzinerberg

- Leading Austrian private healthcare provider
- Longstanding experience in hospital management
- Profound know-how in managing hospital networks
- Increasing efficiency and effectiveness
- Integrated view of hospital management and development of health insurance products
- Combination of economic efficiency and social responsibility

# Why chose PremiQaMed clinics?

- **High reputation of Austrian health care system**
- **Leading specialists as consulting doctors**
- **Effective patient management system**
  - International Desk
- **Quality strategy**
  - Medical quality
  - Service quality
  - Service design - patient satisfaction
- **Transparent costs**
- **Austria - attractive tourist destination**



**Confraternität-  
Privat Clinic Josefstadt, Vienna**  
**96 beds**  
**Prevention Clinic**  
[www.pkj.at](http://www.pkj.at)



**Private Clinic Döbling, Vienna**  
**159 beds**  
**with connected Outpatient Clinic**  
[www.pkd.at](http://www.pkd.at)

## Medical emphasis

- Cardiology with cardiac catheter lab
- Ophthalmology
- Neurology
- Urology
- Surgery (Abdominal, Pulmonary, Thorax, Plastic)
- Oral and Maxillofacial Surgery
- Pulmonology
- Preventive medicine
- Gynecology & obstetrics
- Fertility Center
- Abdominal surgery
- Gastroenterology & reflux disease
- Traumatology & orthopedics
- Physical medicine & rehabilitation
- Oncology
- Pediatrics



**Privat Clinic Graz Ragnitz, Stmk.**

**144 beds**

[www.pkg.at](http://www.pkg.at)



**Privat Clinic Wehrle, Salzburg**

**78 beds**

[www.pkw.at](http://www.pkw.at)

## Medical emphasis

- Gynecology & obstetrics
- Traumatology & orthopedics
- Urology and andrology
- Pulmonology
- Vascular medicine
- ENT
- Physical medicine & rehabilitation

- Internal medicine
- Vascular surgery and medicine
- Traumatology & orthopedics
- Cardiology with heart catheter lab
- Spine center
- Gynecology including breast center
- Ophtalmology

# PremiQaMed Private Hospitals

## Key Facts

2012	Private Clinic Döbling Vienna	Outpatient clinic Döbling Vienna	Private Clinic Josefstadt Vienna	Private Clinic Graz Ragnitz	Private Clinic Wehrle Salzburg
Hospital beds	159	-	96	144	78
Inpatients	12.187	-	6.900	7.107	3.671
Inpatient days	55.382	-	31.181	40.624	22.899
Outpatient services	-	68.031	5.382	2.131	-
Employees (FTE)	285	56	136	194	105
Turnover (1.000€)	59.348	10.959	33.007	31.089	16.892



# Quality – more than a promise

- PremiQaMed Management: ISO 9001:2000/2008
- Döbling outpatient clinic and maternity ward
- ISO 9001
- Risk Management Project (structures, processes and documentation)
- Feedback system
- Regular questioning of patients and doctors
- Best Health Austria (BHA) certification
- Patient satisfaction
- Quality Report



- Close co-operation with leading university clinics
- Interdisciplinary co-operation between leading specialists of all medical fields
- Very broad range of medical fields and surgical interventions
- Highly effective organisation of treatment process – diagnostics, interventions, after care – length of stay much lower than in public hospitals
- Medical reports are sent to patient's address after discharge, contact with referring doctor for aftercare



# CONFRATERNITÄT

Privatklinik Josefstadt

ORDINATIONSZENTRUM  
VORSORGEKLINIK

Eingang Glasturm  
Ordinationen  
Seminar

- **Private Clinic**
  - Outpatient Center
  - Day Clinic
  - Medical Competence Centers
  - Inpatient Care
- **Prevention Clinic**
  - Comprehensive modular check ups
- **Doctors' center**



## Infrastructure:

- 96 beds (wards with telemetric monitoring)
- 3 operation theaters
- 2 intervention rooms
  - one for endoscopic interventions
- Recovery ward with 7 beds
- Imaging Diagnostics
  - X-ray, Ultrasound, etc.
  - Dual source CT
- Heart catheter lab
- Laboratory
- Doctors' center
- Day clinic
- Prevention clinic





- **HEAD**

- Ophthalmology
- Oral and maxillofacial surgery
- Neurology

- **HEART**

- Virtual Coronary Angiography
- Interventional Team Confraternität (ITC)
- Heart catheter diagnostics and interventions
- Implantation of Pace-makers

- **UROLOGY**



- **SURGERY**

- Vessel
- Abdominal
- Thoracic
- Plastic and reconstructive

- **INTERNAL MEDICINE**

- Oncology
- Pulmonology
- Gastroenterology

- **DIAGNOSTICS**

- Imaging Diagnostics  
(Multi Slice Dual Source CT, Ultrasound, X-ray, etc)
- Endoscopy



Apart from indicated main medical fields cases of any other medical discipline can be treated in our clinic.



# Vienna International Health Center



[www.pkd.at](http://www.pkd.at)



# Vienna International Health Center



- Leading private hospital in Austria
- Unique combination
  - Largest private hospital
  - Biggest multipurpose outpatient clinic with advanced technology (2 MRI, CT, nuclear medicine ...).
- Patients are treated by the doctors of their choice
- Doctor's center
- Day clinic



# Medical Infrastructure



- 159 beds for inpatient treatment (5 wards)
- 4 well equipped operating theaters
- Post-operative ward (IMCU)
- Maternity ward
- Physical therapy department with gym and pool



- Affiliated outpatient clinic
  - Laboratory
  - Imaging diagnostics (including Interventional Radiology, CT, MRI, Ultrasound, Nuclear Medicine, Isotope Diagnostics, ...)
  - EEG Lab
  - Internal Medicine
  - Obstetrics/Gynecology
  - Surgery
  - Endoscopy
  - Department of congenital heart diseases
  - Pediatrics





# Medical Emphasis

## **Women:**

- Obstetrics and gynecology
- Fertility treatment (IVF)

## **Abdominal:**

- Abdominal surgery
- Gastroenterology

## **Locomotor system:**

- Traumatology
- Orthopedic Surgery
- Physical Medicine and rehabilitation

## **Internal Medicine:**

- esp. Oncology

Other disciplines: neurology, vascular surgery and dermatology.

Apart from indicated main medical fields cases of any other medical discipline can be treated in our clinic.



# Centers of Excellence - Women's Best Health



- Fertility Center Döbling
- Prenatal diagnosis center
- Obstetric department
- Outpatient clinic gynecology
- Gynecologic surgery
- Physiotherapy for women
- Breast health center
- Dysplasia center
- Health prevention for women
- Menopause
- Institute for iron deficiency





# Hotel Comfort

- Comfort
- Single rooms and two bed rooms, 2 suites
- Garden
- Cafeteria
- Restaurant



## **Private clinic „Döbling“:**

950 international patients, of which:  
690 private paying patients  
290 insured with global health insurance companies  
(e.g. expatriates)

## **Döbling outpatient clinic:**

2.160 international private patients

## **Private clinic „Josefstadt“:**

1.290 international private patients, of which  
1.066 private paying patients, 224 insured with global health  
insurance companies

# International patients - service

## Primary service:

Medical treatment

## Secondary service:

Organisation (no waiting times)

Special products (check-up programs)

Equipment of rooms (family members, security)

Interpreter service, Cultural and religious needs

Medical offers for family members

Aftercare in home country

## Tertiary service:

Culture, Sightseeing Security, Transport , Shopping

Wellness, Visa support

Accommodation for family members



## **Tasks of International Desk:**

- Quick response to medical inquiries
- Selection of required specialists in co-operation with Medical Director
- Preparation of treatment and cost plans
- Effective organisation of diagnostics and treatment programs
- Interpreter service
- Medical and administrative documentation in English language
- Touristic services provided by preferred service partners
- Organisation of medication required by patients when they are back in their home countries

# Thank you for your attention!

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